

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

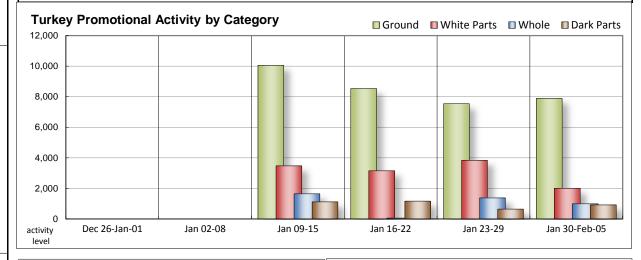
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

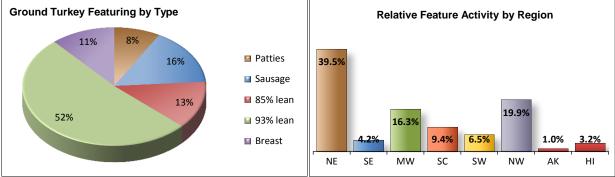
(pii				esn uniess	otnerwi	se noted		
	NAT	IONAL S	UMMA	RY				
	THIS	WEEK	LAST	WEEK	LAST	YEAR		
Feature Rate 1/		of 29,100		of 29,100	33.7% of 22,90			
		tlets		tlets		tlets		
Special Rate 4/		3%		.6%		.9%		
Activity Index 2/		,124		,018		,080		
3/ WHOLE BIRDS:	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg		
		4.70						
Fresh - Hens	6	1.79						
" - Toms	400	4.00	000	4.00	400	0.05		
Frozen - Hens " - Toms	490 490		686 686		480 430			
PARTS:	490	1.29	000	1.00	430	0.91		
Breast:								
Bone-in, whole								
Fresh			14	3.49	10	2.99		
Frozen	792	1.86	1,503		1,060			
Split, bone-in					,			
Fresh	516	3.10	300	3.02				
Rotisserie	8	8.99	291	7.37	50	6.36		
Boneless, whole	40	5.20	24	4.99	10	4.99		
Cutlets	179	5.03	1,196	4.97	150	5.11		
Cutlets, thin sliced			41					
Strips								
Tenders	5	4.69	247	4.55	70	4.79		
Marinated Tenders	462		216		290			
Drumsticks	195		176		100			
Thighs	212	1.93	147		10	2.49		
Wings	275	2.11	185	2.31	50	1.83		
Necks	5	1.69	135	2.36	20	1.62		
Smoked Drumsticks	75	2.32			110	2.03		
Smoked Wings	75	2.29			50	2.13		
Smoked Necks	77	2.25			40	2.17		
GROUND TURKEY:	7,879	3.51	7,535		8,560	3.30		
Patties	646		131		1,030	3.44		
Sausage	1,234		755	-	1,380			
85% lean	1,024		1,445		1,540			
93% lean	4,074		3,380		4,200			
Breast	901	4.06	1,824		410			
Rolls (frsh/frz 1 lb.)	310	2.97	366	2.95	250	2.08		
Specialty 5/		4.00				5.40		
Patties	52			4.00	10			
93-94% lean	951	4.66	242	_	300			
Breast	30	5.99	28	5.35	30	5.99		

Note: rolls & specialty not included in ground turkey total and weighted average.

This Week's Turkey Feature Highlights

Retail feature activity slows again this week. Offerings decline on frozen hens and toms; the weighted average price is higher. There is a strong drop in the number of stores promoting frozen whole bone-in breasts; prices are close to last week's weighted average price. Offerings on fresh split breasts seem to be gaining interest this year, with even more ads in this week's circular; prices are higher. Rotisserie breasts all but disappear from this week's ads. Featuring slows on boneless white parts; prices are lower on marinated tenders, higher on the balance of boneless white parts. Dark parts, especially fresh wings, are more actively featured this week; prices are higher. Feature activity increases on ground turkey; the weighted average price declines due to fewer ads on ground breast. Offerings are most active on the 93% lean. More stores are showing specialty ground turkey in this week's ad pages. Featuring is more active on service deli and self-service deli. Deli platters will be popular for people looking forward to this weekend's big game parties.





All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising <u>any</u> reported turkey item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.) 5/ Specialty: products produced from birds raised on an all vegetable diet without antibiotics and minimally processed.



USDA National Retail Report - Turkey Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	NORTH	HEAST U.S.		SOUT	HEAST U.S.		MIDWEST U.S.					
	(CT,DE,MA,MD,M		SI //T)		S,NC,SC,TN,VA,W	/ \/)	(IA,IL,IN,KY,MI,N		D WI)			
		0 sampled outlet	. ,	, , , , ,	00 sampled outle	,	, , , , , ,		· ,			
Special Rate 4/	0.0% of stores w	•		1	v/ no-price promo		23.5% of 6,100 sampled outlets					
Activity Index 2/			uons			illons		0.0% of stores w/ no-price promotions Activity Index = 2,452				
Activity index	Price Range	Index = 6,526 Summar	.,	Price Range	y Index = 948 Summar	24	Price Range		ra (
	(\$/pound)		y √td Avg	(\$/pound)		y Vtd Avg	(\$/pound)		Summary Stores Wtd Avg			
	(ψ/ροατία)	Otores v	via Avg	(ψ/ροαπα)	Otores v	via Avg	(ψ/ροαπα)	Otores	vvia Avg			
WHOLE BIRDS:												
Fresh - Hens	1.79	6	1.79									
" - Toms												
Frozen - Hens	0.99 - 1.79	29	1.61	1.69	2	1.69	0.97 - 1.49	44	0.99			
" - Toms	0.99 - 1.79	29	1.61	1.69	2	1.69	0.97 - 1.49	44	0.99			
PARTS:												
Breast:												
Bone-in, whole Fresh												
Frozen	1.49 - 1.99	242	1.96	1.41 - 1.99	265	1.88	1.19 - 1.99	91	1.52			
Split, bone-in												
Fresh	3.19 - 3.49	366	3.44	2.99	9	2.99	1.99	106	1.99			
Rotisserie	8.99	8	8.99									
Boneless, whole	4.99 - 5.49	38	5.21	4.99	2	4.99						
Cutlets	4.99 - 5.99	172	5.04	4.99	2	4.99	4.69	5	4.69			
Cutlets, thin sliced												
Strips												
Tenders							4.69	5	4.69			
Marinated Tenders	3.73 - 4.66	367	4.40				5.33	21	5.33			
Drumsticks	2.99	14	2.99				1.69 - 2.19	131	1.83			
Thighs	1.99 - 2.99	35	2.39	1.99	2	1.99	1.79 - 2.19	131	1.85			
Wings	1.99 - 2.99	85	2.61	1.69 - 2.99	26	2.54	1.69 - 1.79	115	1.78			
Necks												
Smoked Drumsticks	2.29 - 2.49	64	2.34				2.19	11	2.19			
Smoked Wings	2.29 - 2.49	64	2.34				1.99	11	1.99			
Smoked Necks	2.29 - 2.49	64	2.34				1.79	13	1.79			
GROUND TURKEY:												
Patties	3.49 - 4.99	594	3.86	3.50 - 3.99	36	3.79	3.89 - 3.99	16	3.91			
Sausage	2.99 - 3.99	838	3.52	3.00 - 3.50	77	3.13	2.99 - 3.99	261	3.27			
85% lean	3.05 - 3.07	30	3.06	2.39 - 3.50	319	3.08	2.33 - 3.50	433	2.73			
93% lean	2.50 - 3.85	2,408	3.38	3.00 - 3.85	164	3.30	2.79 - 4.00	502	3.13			
Breast (99-100% lean)	3.76 - 5.38	509	4.27				2.86 - 4.49	294	3.31			
Rolls (frsh/frz 1 lb.)							2.99	180	2.99			
Specialty 5/												
Patties	3.99 - 4.99	52	4.20									
93-94% lean	3.29 - 6.99	512	4.45	5.00	42	5.00	3.50 - 5.00	38	3.93			
Breast												



Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	SOUTH C	ENTRAL U.S.		SOUTHWEST U.S.					NORTHWEST U.S.				
	(AR,CO,KS,L	A,MO,NM,OK,TX	(AZ,CA,NV,UT) 11.3% of 3,800 sampled outlets					(ID,MT,OR,WA,WY)					
Feature Rate 1/	16.2% of 4,90	0 sampled outlet						44.9% of 1,300 sampled outlets					
Special Rate 4/	1.7% of stores w/	/ no-price promo	0.0%	of stores v	v/ no-price pro	motions	0.0	% of stores	w/ no-price pro	motions			
Activity Index 2/		ndex = 1,407			y Index = 703				ty Index = 898				
	Price Range	Summar	V	Price	Range	Sumi	mary	Pric	e Range	Sumr	nary		
	(\$/pound)		Vtd Avg		ound)	Stores	Wtd Avg		/pound)	Stores	Wtd Avg		
WHOLE BIRDS:													
Fresh - Hens													
" - Toms													
Frozen - Hens	0.99 - 1.49	175	1.05	0.99 -	1.49	64	1.48	0.99	- 1.49	176	1.48		
" - Toms	0.99 - 1.49	175	1.05	0.99 -		64			- 1.49	176	1.48		
PARTS:													
Breast:													
Bone-in, whole													
Fresh													
Frozen	1.19 - 1.99	121	1.94		1.79	44	1.79		1.79	24	1.79		
Split, bone-in			-						-				
Fresh	2.99	35	2.99										
Rotisserie													
Boneless, whole													
Cutlets													
Cutlets, thin sliced													
Strips													
Tenders					2.00	00	2.00	2.00	4.00	40	4.05		
Marinated Tenders				4.00	3.99	26		3.99	- 4.66	48	4.05		
Drumsticks				1.69		50							
Thighs				4.00	1.79	44							
Wings				1.69	-	49							
Necks					1.69	5	1.69						
Smoked Drumsticks													
Smoked Wings													
Smoked Necks													
GROUND TURKEY:													
Patties													
Sausage	0.74	2.4	274	2.00	2.10	400	2.00		2.00	20	2.00		
85% lean	2.74	34	2.74	2.99		188		2.40	2.99	20	2.99		
93% lean Breast (99-100% lean)	3.79 - 4.00	427	3.97	3.19	- 3.99 4.79	69 48		3.19	4.00 4.79	411	3.94 4.79		
	2.79 - 2.99	66	2.91		2.99	48			2.99	16	2.99		
Rolls (frsh/frz 1 lb.) Specialty ^{5/}	2.19 - 2.99	66	2.91		2.99	48	2.99		2.99	16	2.99		
-													
Patties	F 00	240	E 00						E 00	40	F 00		
93-94% lean Breast	5.00 5.99	349 25	5.00 5.99		5.99	4	5.99		5.00 5.99	10	5.00 5.99		
Source: USDA Agricultural N				<u> </u>						ı	3.99		





(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

	AL	_ASKA		ŀ	HAWAII			
		(AK)			(HI)			
Feature Rate 1/) sampled outlets		75.2% of 10	0 sampled outlets	S		
Special Rate 4/		/ no-price promotic	ons		v/ no-price promo			
Activity Index ^{2/}		y Index = 47			y Index = 143			
Activity index	Price Range	Summary		Price Range	Summar	V		
	(\$/pound)		d Avg	(\$/pound)		Vtd Avg		
	(+-1/			(40) 23 2)		. 3		
WHOLE BIRDS:								
Fresh - Hens								
" - Toms								
Frozen - Hens								
" - Toms								
PARTS:								
Breast:								
Bone-in, whole								
Fresh								
Frozen	1.99	5	1.99					
Split, bone-in								
Fresh								
Rotisserie								
Boneless, whole								
Cutlets								
Cutlets, thin sliced								
Strips								
Tenders								
Marinated Tenders								
Drumsticks								
Thighs								
Wings								
Necks								
Smoked Drumsticks								
Smoked Wings								
Smoked Necks								
GROUND TURKEY:								
Patties								
Sausage				4.55 - 4.99	58	4.73		
85% lean								
93% lean	4.80	42	4.80	4.23	51	4.23		
Breast (99-100% lean)				6.07	34	6.07		
Rolls (frsh/frz 1 lb.)								
Specialty 5/								
Patties								
93-94% lean								
Breast								
Source: USDA Agricultural M	laukatina Camilaa Liwaal	haal. Daultuu 9 Caa	al NAsalaski	No /545\ 204 4460	hattar / /	//	I DCN 4 and a state of the control o	4 of 7



Fri. Jan 30, 2015

Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

	N	ATIONAL	SUMMAR	RY			NORTHEAST U.S.		SOUTHE	SOUTHEAST U.S.			
	This	Week	Last	Week	Last	Year	(CT,DE,MA,MD,ME,NH,NJ,NY,PA,RI,VT)		(AL,FL,GA,MS,NC,SC,TN,VA,WV)				
	60.1% o	f 29,100	52.0% c	f 29,100	73.5% o	f 22,900							
Feature Rate 1/	sto	res	sto	res	sto	res	70.9% of 5,500 sampled outlets 64.2% of 7,400 sampled outlets				ets		
A attivitus landous O/	47	004	20	000	40	040	Activity Inde	ex = 16,481		Activity Inc	dex = 8,934		
Activity Index 2/	47,	021	38,	886	43,	910	Price Range	Summary	у	Price Range	Summ	ary	
	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg	(\$/pound)	Stores Wt	td Avg	(\$/pound)		Wtd Avg	
SERVICE DELI - Turkey													
Category 1													
Processor Brand	7,692	8.31	4,300	8.46	5,150	8.17	6.49 - 12.99	4,378	8.90	6.99 - 10.59	1,950	7.15	
Private Brand	2,787	8.11	2,218	7.68	2,710	7.14	6.99 - 9.49	1,531	8.07	7.99 - 9.49	430	8.00	
Category 2													
Processor Brand	3,846	6.01	5,123	5.95	4,590	5.73	4.99 - 6.99	1,745	6.36	4.99 - 5.99	928	5.84	
Private Brand	5,944	7.30	3,037	6.31	1,030	6.17	4.99 - 7.99	2,691	7.63	6.99	86	6.99	
Category 3													
Processor Brand	698	3.94	1,250	3.83	730	3.81	3.99	302	3.99	3.99 - 4.39	137	4.08	
Private Brand	20	4.97	65	5.02	40	4.98	4.97	20	4.97				
Turkey Ham													
Processor Brand	142	3.85	194	4.11	130	3.93	3.99 - 4.99	61	4.33	4.99	2	4.99	
Private Brand	45	4.98					4.98	45	4.98				
Turkey Pastrami													
Processor Brand	67	5.26	136	4.28	230	3.85	3.99 - 4.99	16	4.49				
Private Brand													
SERVICE DELI - Chicken													
Category 1													
Processor Brand	2,787	8.02	2,839	8.46	3,840	7.14	6.49 - 9.99	1,282	8.66	6.49 - 9.99	796	7.15	
Private Brand	1,651	7.65	1,037	7.99	1,400	6.39	7.98 - 7.99	1,166	7.99	7.99	2	7.99	
Category 2													
Processor Brand	111	5.58	227	5.48	270	5.03				5.88	57	5.88	
Private Brand	562	5.99	177	5.92	150	5.99							
SELF-SERVICE DELI													
(dollars per tub or pouch)													
Turkey 7-10 oz													
Processor Brand	8,419	3.18	7,846	3.26	9,440	3.00	2.49 - 4.00	1,258	3.34	2.00 - 3.99	1,744	3.06	
Private Brand	1,693	3.12	1,205	3.19	1,730	2.61	3.00	270	3.00	3.00 - 3.99	535	3.17	
Turkey 16 oz													
Processor Brand	624	4.94	828	5.82	1,760	5.19	4.49 - 5.49	192	5.05	4.49 - 5.49	103	5.08	
Private Brand													
Chicken 7-10 oz													
Processor Brand	8,240	3.19	7,348	3.28		2.99	2.49 - 4.00	1,254	3.34	2.00 - 3.99	1,629	3.08	
Private Brand	1,693	3.12	1,056	3.22	1,670	2.60	3.00	270	3.00	3.00 - 3.99	535	3.17	

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)



Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

	MIDWEST U.S. (IA,IL,IN,KY,MI,MN,ND,NE,OH,SD,WI)			SOUTH CE			SOUTHW			NORTHWEST U.S. (AK,ID,MT,OR,WA,WY)			
				(AR,AZ,CO,KS,LA	,MO,NM,O	K,TX,UT)	(CA,H	II,NV)					
Feature Rate 1/	60 5% of 6 100	sampled outlet	te.	47.5% of 4,900	sampled o	nutlate	47.5% of 3,800 s	sampled o	utlate	73 1% of 1 300	eampled or	ıtlate	
	60.5% of 6,100 sampled outlets Activity Index = 9,563			,	3ampieu 0 3.72 = 3.72		Activity Inc	•		73.1% of 1,300 sampled outlets Activity Index = 2,555			
Activity Index 2/	Price Range Summary			Price Range	Summ		Price Range	Summ		Price Range	Summ		
	(\$/pound)	Stores Wtd A	۸vg	(\$/pound)	Stores V	,	(\$/pound)	Stores V	,	(\$/pound)	Stores V	,	
SERVICE DELI - Turkey													
Category 1													
Processor Brand	5.99 - 10.99	826 7	.93	5.99 - 11.49	142	8.23	6.99 - 11.99	108	8.03	7.99 - 8.59	283	8.32	
Private Brand	6.99 - 11.99	317 8	.70	6.99 - 8.99	492	7.97	7.99	7	7.99	7.99	10	7.99	
Category 2													
Processor Brand	4.94 - 7.99		.77	4.98 - 6.49	227	5.43	4.79 - 4.99	132	4.97	5.99	21	5.99	
Private Brand	4.99 - 6.99	561 5	.94	5.99 - 6.99	468	6.48	4.99 - 7.99	1,464	7.10	7.99	578	7.99	
Category 3													
Processor Brand	3.49 - 4.49	63 4	.12	3.49 - 3.99	69	3.90	2.99 - 3.99	118	3.40	5.99	9	5.99	
Private Brand													
Turkey Ham	0.40	00 0	40	0.40	40	0.40	0.00	4.4	0.40				
Processor Brand	3.49	22 3	.49	3.49	16	3.49	2.99 - 3.99	41	3.40				
Private Brand													
Turkey Pastrami	0.40 7.00		- 4										
Processor Brand	3.49 - 7.99	51 5	.51										
Private Brand													
SERVICE DELI - Chicken													
Category 1								_					
Processor Brand	5.99 - 10.49		.64	6.99 - 8.49	88	7.55	8.49	2	8.49	8.49	174	8.49	
Private Brand	5.99 - 8.49	460 6	.76	8.49	23	8.49							
Category 2	4.40 5.00	54 5	00										
Processor Brand	4.49 - 5.98		.26	5.00	000	F 00	5.00	450	5.00				
Private Brand SELF-SERVICE DELI	5.99	180 5	.99	5.99	232	5.99	5.99	150	5.99		+		
(dollars per tub or pouch) Turkey 7-10 oz													
Processor Brand	2.49 - 4.49	2,522 3	.00	2.00 - 2.50	1,648	3.25	1.99 - 3.49	530	3.00	2.49 - 4.49	680	3.75	
Private Brand	2.98 - 3.00		.00	3.00	239	3.00	3.00	174	3.00	3.00	60	3.73	
Turkey 16 oz	2.00 - 0.00	330 3	.00	3.00	200	5.00	3.00	1/4	5.00	3.00	00	3.00	
Processor Brand	4.99	107 4	.99	4.49 - 5.27	198	4.75							
Private Brand	4.00	107	.00	7.70 0.21	100	7.70							
Chicken 7-10 oz												 -	
Processor Brand	2.49 - 4.49	2,462 3	.02	2.00 - 2.50	1,648	3.25	1.99 - 3.49	530	3.00	2.49 - 4.49	680	3.75	
Private Brand	2.98 - 3.00		.00	3.00	239	3.00	3.00	174	3.00	3.00	60	3.00	

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)



Advertised Prices for Poultry Deli Meats to Consumers at Major Retail Supermarket Outlets during the period of 01/30 thru 02/05.

(prices in dollars per pound unless otherwise noted; does not reflect all poultry items available in the marketplace)

-	ΔΙ	ASKA	H/	WAII		
		AK)	(HI)			
Feature Rate 1/	((1 11)			
Feature Rate	39.8% of 100	sampled outlets	78.8% of 100	sampled outlets		
Activity Index 2/		Index = 121		Index = 208		
	Price Range	Summary	Price Range	Summary		
CEDVICE DELL Turkey	(\$/pound)	Stores Wtd Avg	(\$/pound)	Stores Wtd Avg		
SERVICE DELI - Turkey						
Category 1 Processor Brand Private Brand	7.98 - 7.99	5 7.98				
Category 2						
Processor Brand						
Private Brand	8.99	42 8.99	8.99	54 8.99		
Category 3						
Processor Brand						
Private Brand						
Turkey Ham						
Processor Brand Private Brand						
Turkey Pastrami						
Processor Brand						
Private Brand						
SERVICE DELI - Chicken						
Category 1 Processor Brand						
Private Brand						
Category 2						
Processor Brand						
Private Brand						
SELF-SERVICE DELI						-
(dollars per tub or pouch)						
Turkey 7-10 oz						
Processor Brand	3.49 - 5.49	37 4.67				
Private Brand			3.00 - 5.49	65 4.71		
Turkey 16 oz						
Processor Brand			4.89	24 4.89		
Private Brand						
Chicken 7-10 oz	2.40 5.40	27 4.07				
Processor Brand Private Brand	3.49 - 5.49	37 4.67	3.00 - 5.49	65 4.71		
Filvate Brand		<u> </u>	3.00 - 3.49	00 4.7 I		

Category 1: composed of 1-3 whole breast lobes using no binders. (slicing)

Category 2: composed of multiple (5-7) whole or partial breast muscles; sectioned and formed with minimal binders. (thin slicing)

Category 3: composed of multiple muscle pieces chopped and reformed into desired shape. (shaving)